

# MATRIX ENTERPRISE™

FOR PHARMACEUTICAL APPLICATIONS



Many of today's leading pharmaceutical companies are challenged to achieve greater operational efficiency, lower operating costs, and expediently bring new products to market.

CLM Matrix provides software solutions that help achieve these objectives by standardizing, streamlining and automating the contract initiation, creation, negotiation and execution processes.

Our Matrix Enterprise™ software's full lifecycle capabilities automate existing contract management processes that are largely defined by:

- Fragmented internal procedures.
- Undefined cross-departmental workflow with multiple handoffs.
- Manual and labor intensive activities.
- Poor visibility into contractual obligations and terms.
- Ineffective compliance monitoring and management.

## CONTRACT LIFECYCLE MANAGEMENT SOLUTION

Matrix Enterprise is built exclusively on the Microsoft Office® and SharePoint® Server technology platforms. This means quick implementation because you're working with software you know and already use. The product features dynamic reporting capabilities, allowing you to query and run reports against extensive sets of metadata that include contract provisions, legal terms, clauses, expiration dates, contract amount, and many more. Additional product features include:

- Dynamic, policy-based workflow approvals.
- Role-based contract monitoring and tracking.
- Full alert and reminder capabilities.

## KEY BUSINESS DRIVERS

**Standardization:** Address the need for contract process and structure standardization while lowering administrative and legal costs associated with establishing and managing strategic relationships.

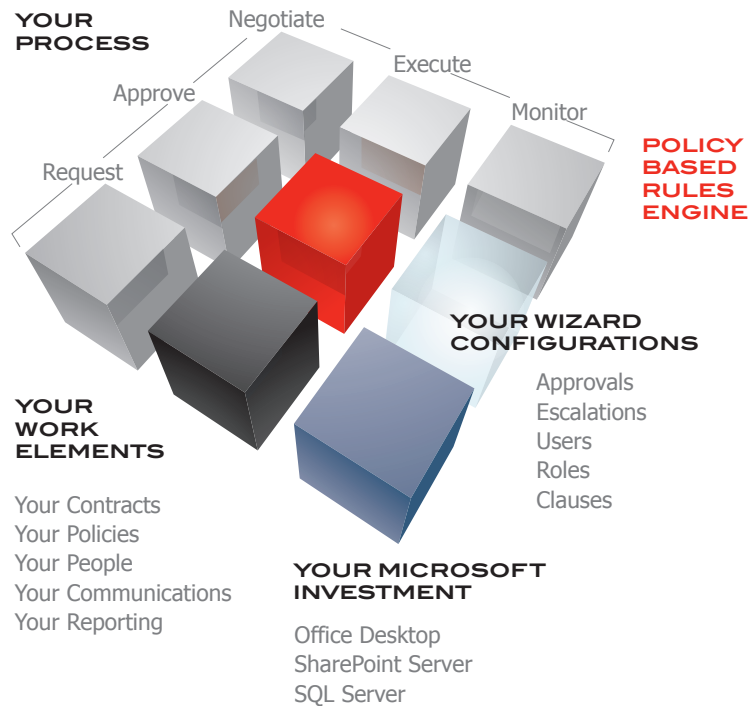
**Speed:** Collapse contract creation and negotiation cycle times by up to 50% or more and reduce DSO with back-end integration with existing ERP systems.

**Business Intelligence:** Optimize buy or sell side contracts through increased transparency and deeper analysis of enterprise-wide contract data. Communicate best practice information & instruction from Legal, Business and Finance.

**Governance and Risk Management:** Reduce operating and regulatory exposure through system level enforcement of request-to-contract procedures and eliminate rogue and redundant contract versions that drive up contractual risk.

## ABOUT CLM MATRIX

### HOW MATRIX ENTERPRISE WORKS



CLM Matrix is the market leader in Contract Lifecycle Management (CLM) software solutions on Microsoft Office and SharePoint technology platforms. Our solution extends the functionality of traditional contract management software by adding features such as:

- Rule-based document creation
- Clause libraries
- Policy-based approval workflow
- Automated reminders and alerts
- Real time user defined reporting
- Integration with legacy enterprise software
- Contract compliance tracking
- Multi-language capabilities
- Support for global environments
- Fully configurable to specific process and document types without code (wizard driven)

### MATRIX ENTERPRISE SOFTWARE IS:

**Flexible** – dynamic process and workflow modeling.

**Configurable** – dynamic data definition changes.

**Adaptable** – Hosted, SAAS, or perpetual licensing models.

**Extensible** – Integration with CRM, SRM and ERP systems.

Pharmaceutical companies who have implemented Matrix Enterprise Software have realized significant benefits including:

- Tighter policy controls for product launch and market introduction, including FDA approval and acceptance.
- Improved ability to manage multi-year contractual obligations, expiration dates and event triggers.
- Enhanced audit capabilities to govern contractual compliance and assess business, legal and financial exposure.
- Increased ability to manage contracts as corporate records and adhere to SOX and other regulatory controls.
- Enhanced cycle time to initiate and negotiate contracts via automated workflow approvals and template driven configuration.

**Microsoft**  
GOLD CERTIFIED  
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To learn more about CLM Matrix and our award winning software solutions, please visit [clmatrix.com](http://clmatrix.com) or contact us directly at 1.800.961.6534.